

Virginia Angus Association Board Meeting Minutes May 11, 2010

In attendance: Jerry Gustin, Jason Pratt, John Wilkins, Jess Herbers, Jon Repair, Keith Shifflett, Barry Holland, James Young, Pete Henderson, Rebecca Funkhouser

Not present: Kevin Fleenor, Jeff Kaufman, Roger Scott, Tom McCall, Jasone Arehart

The regular board meeting was called to order at 9:05 a.m.

A brief discussion on the Breeder Show was held. There was some concern with the number of entries, but it was decided to see how many more came in through the week.

Rebecca present a concern to the board in regards to Felicia's vacation and holiday days. The board voted to give Felicia 10 days of vacation and the same holidays as the executive director (6 holidays). The vacation and holidays start on January 1 each year and are no accumulating. There will be no compensation for days not taken within the calendar year. Rebecca will write a contract to be signed by Felicia and a board representative.

The board then immediately went into executive session.

After the executive session, a motion was made and seconded to dispense with the reading of the minutes.

Jason Pratt gave the treasurers report. The decision was made to contact all members who have not currently paid their dues. This list will be split between all the board members and handed out at the next meeting. Other outstanding invoices were also discussed and letters were sent out with any invoice over 60 days. A request was made to add a 6 month projection to the floating budget for the next board meeting as well.

Rebecca Funkhouser gave the Executive Director report. She reported on past and upcoming sales. Rebecca also discussed outstanding invoices. In addition, she reported on the Tour and the progress made. Rebecca also gave an updated membership count, it is as follows: Category I (Commercial)– 81, Category II (Purebred)– 240, Category III (Sustaining)– 28, Category IV (Industry)– 1, Category V (Out of State)– 43, Category VI (Collegiate)- 0. Ten new members have joined Virginia Angus since January 1, 2010.

James Young stated he had nothing to report on Annual Meeting at this time.

Pete Henderson reported that all was quiet on the grounds and maintenance front. The outside cleaning day was postponed until the next meeting due to the inclement weather.

Jerry Gustin and Rebecca then discussed this year's handbook. The handbooks are in the mail, earlier than they have been the past several years, and a final invoice is expected soon.

Under BCIA, the new year meetings have started to plan for the 2010-2011 BCIA Sales.

Commercial Cattle Sales – Jess reported that there was the potential for opportunity for VAA based on the numbers of commercial cattle in the state. He feels that it could be profitable for out members, if not necessarily for VAA. The suggestion was made to hold a seminar to present information to our commercial producers, possible 3-4 people from different sectors of the cattle industry. We will keep this on the agenda and continue to explore opportunities.

Field Day – the panel is almost confirmed, we have Paul Bennett, Tim Sutphin, Tom Field and they keynote speaker Chuck Conner. Still looking for a final panel member and then the ads and flyers can be updated. A conference call will be scheduled soon.

Rebecca and Jon Repair discussed the Angus Tour – the tentative schedule was presented.

Under Regional Associations:

NVAA - their Field Day, which will be held in conjunction with the VAA Field Day was discussed, they have given money to the Halls to assist with this.

Shen Valley is starting a co-op for different products including semen for their members and they are looking at doing another commercial cow sale.

Central Virginia it was decided to remove this as there is no active association and many breeders in this area are members of a different regional association.

Southside reported their fall sale is scheduled for November 13 at Locust Level Farm and will include an educational component.

Southwest wrapped up their spring sale which had approx 60 females averaging \$1600 and 50 bulls averaging \$1800. They will be having fall sales in Oct. and Dec.

New Business:

The board will keep a running list of potential candidates for awards for the 2011 Annual Meeting.

A discussion was held on the potential of inviting Maryland Angus breeders to participate in VAA sales, it was decided that this would be explored in more depth on a per sale basis.

Everyone was encouraged to nominate candidates for the VAA delegation to the AAA Annual Meeting.

Next board meeting is set for July 8, 2010 at 10:00 a.m.